

Message Text

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PAGE 01 STATE 221581
ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SS-15
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DRAFTED BY EB/OA/AVP:GGRIFITHS:PARKER
APPROVED BY EB/OA:MHSTYLES
CAB:CHEDGES
EUR/WE:KSMITH

-----045968 311707Z /44

P 311526Z AUG 78
FM SECSTATE WASHDC
TO AMEMBASSY MADRID PRIORITY

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E.O. 11652: N/A

TAGS: EAIR, SP

SUBJECT: CIVAIR: PAN AM STANDBY FARE

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REF: STATE 214441

1. PAN AM HAS INDICATED TO DEPARTMENT THAT IT WILL
CEASE SELLING STANDBY FARE MIAMI-MADRID AS OF SEPTEMBER
8. HOWEVER, PAN AM HAS EXPRESSED CONCERN RE POSSIBILITY
THAT THERE MAY BE PASSENGERS WHO HAVE PURCHASED ROUNDTRIP
STANDBY TICKET PRIOR TO SEPTEMBER 8, WHO WILL BE
PERFORMING RETURN LEG OF JOURNEY AFTER SEPTEMBER 8.
WITH STANDBY FARE NO LONGER VALID, THESE PASSENGERS
WOULD BE LIABLE FOR RATHER SIZEABLE INCREASE IN FARE
FOR THE RETURN LEG. -

2. ACCORDINGLY, PAN AM HAS MADE FOLLOWING SUGGESTION:
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THOSE PASSENGERS WHO MAY HAVE PURCHASED ROUND-TRIP
STANDBY FARE PRIOR TO SEPTEMBER 1 WILL BE ALLOWED TO
COMPLETE RETURN LEG AFTER SEPTEMBER 8 WITH NO INCREASE
IN ORIGINAL RETURN LEG FARE. THOSE PASSENGERS PURCHASING
STANDBY TICKET BETWEEN SEPTEMBER 1 AND SEPTEMBER 8 WILL

NOT BE ELIGIBLE FOR STANDBY FARE ON RETURN LEG IF
RETURN TRAVEL PERFORMED AFTER SEPTEMBER 8.

3. PURPOSE OF PAN AM PROPOSAL WOULD BE TO AVOID
CUSTOMER COMPLAINTS FROM THOSE STANDBY TRAVELERS WHO
MAY HAVE PURCHASED ROUND-TRIP STANDBY FARE PRIOR TO
SEPTEMBER 1 AND WHO HAVE NO WAY OF KNOWING OR OF BEING
CONTACTED BY PAN AM THAT THE FARE WILL BE INVALID AFTER
SEPTEMBER 8. PAN AM ESTIMATES THIS CATEGORY TRAVELERS
NOT GREAT IN NUMBER, BUT FARE INCREASE FOR SUCH TRAVELERS
WOULD BE SUBSTANTIAL.

4. DEPARTMENT FEELS PAN AM PROPOSAL IS REASONABLE AND
WE SUPPORT IT. EMBASSY REQUESTED TO CONVEY IT TO
APPROPRIATE GOS OFFICIALS AND INDICATE THAT IF GOS
WILLING ACCEPT PAN AM PROPOSAL, USG WILL NOT RPT NOT
REQUEST CONSULTATIONS ON THIS FARE. WE HAVE TODAY,
ALSO CONVEYED THIS MESSAGE TO SPANISH EMBOFF IN WASHINGTON.
REPORT GOS RESPONSE SOONEST. CHRISTOPHER

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Message Attributes

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